



35th Annual
NORTHEAST™ 2012
AUTOMOTIVE SERVICES SHOW

Friday, March 9: 5pm - 10pm
 Saturday, March 10: 10am - 5pm
 Sunday, March 11: 10am - 3pm

MEADOWLANDS EXPOSITION CENTER • 355 Plaza Drive • Secaucus, NJ 07094
 www.aaspnjnortheast.com



EXHIBITOR CONTRACT

Company Name: _____

Contact: _____ Email: _____

Show Coordinator (If Different Than Above; Exhibitor Kit Will be Emailed Here): _____

Show Coordinator Email (If Different Than Above): _____

Company Street Address: _____

City / State / Zip: _____

Phone: _____ Fax: _____

Billing Address (If Different Than Above): _____

Please indicate companies you **DO NOT want to be placed next to on the show floor:**

EXHIBITOR SPACE - FEES SCHEDULE
Early Bird Special: Book by December 1, 2011 and Take 10% off Booth Price!

<input type="checkbox"/> 10' x 10' \$1,400.00	<input type="checkbox"/> 10' x 15' \$2,050.00	<input type="checkbox"/> 10' x 20' \$2,475.00
<input type="checkbox"/> 10' x 30' \$3,475.00	<input type="checkbox"/> 10' x 40' or 20' x 20' \$4,450.00	<input type="checkbox"/> 10' x 50' \$5,350.00
<input type="checkbox"/> 20' x 30' \$6,250.00	<input type="checkbox"/> 20' x 40' \$8,000.00	<input type="checkbox"/> 30' x 30' \$9,000.00
<input type="checkbox"/> 20' x 50' \$9,800.00	<input type="checkbox"/> 20' x 60' or 30' x 40' \$11,500.00	<input type="checkbox"/> 20' x 80' \$15,000.00

****For a corner location, a minimum of two booths (total size 10' x 20') must be booked.****

- 50% booth deposit due with completed contract (deposit due Dec. 1, 2011 for 10% discount)
- Final booth payment due Feb. 1, 2012.

TOTAL NUMBER OF BOOTHS: _____
 TOTAL BOOTH FEES: _____

ACKNOWLEDGEMENT OF TERMS

This application becomes a contract upon acceptance by AASP/NJ. Contact AASP/NJ with any questions concerning arrangements. Payments are non-refundable and space is on a first-come, first-serve basis. Applications received without a deposit shall not be processed. Signature designates that the exhibitor has read both pages of this contract, understands and agrees to the above terms and conditions, along with attached rules and regulations governing the NORTHEAST™ Automotive Services Show.

X _____

SIGNATURE

DATE

PRINT NAME

TITLE

- Send checks (payable to AASP/NJ) to:
 AASP/NJ's NORTHEAST™ 2012
 244 Chestnut St., Suite 202 • Nutley, NJ 07110

- Fax signed agreement to 732-280-6601 or email to tgp5@verizon.net
- Send certificates of insurance to:
 Meadowlands Exposition Center
 355 Plaza Drive • Secaucus, NJ 07094 • Fax: 201.330.1172
 *AASP/NJ must be listed as certificate holder.
 *No admittance on show floor without certificate of insurance on file.

CONTACT:

EXHIBITOR BOOTH SALES
 Norman Morano
 Phone: 800.991.1995 • Fax: 732.280.6601
 Email: tgp5@verizon.net

EVENT MANAGEMENT/MARKETING
 Alicia Figurelli
 Thomas Greco Publishing, Inc.
 244 Chestnut St., Suite 202 • Nutley, NJ 07110
 Phone: 973.667.6922 • Fax: 973.235.1963
 Email: tgp2@verizon.net

OPERATIONS (FACILITY & BOOTH SERVICES/DECORATING)
 Frank Dominici
 SMG Exposition Services
 355 Plaza Drive • Secaucus, NJ 07094
 Phone: 201.330.7773 • Fax: 201.330.1172
 Email: fdominici@mecexpo.com

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1. PAYMENT

A 50% deposit of total booth fees must be sent to AASP/NJ @ 244 Chestnut St., Ste. 202 Nutley, NJ 07110, along with the signed Agreement. The remaining balance is due and payable on or before February 1, 2012, and is a condition to the continued reservation of the Exhibit Space. **This Agreement is non-cancelable.** All deposits and payments are non-refundable.

2. OUTSTANDING BALANCES

In the event exhibitor has any advertising balances past due two months prior to the Expo, pursuant to any advertising agreement entered between the Exhibitor and AASP/NJ, AASP/NJ may cancel the agreement and exclude the exhibitor from the Expo. In the event of cancellation, all moneys paid to AASP/NJ, pursuant to this Agreement, including any deposits or prepayments, may be retained by AASP/NJ and applied to any outstanding advertising balances.

3. EXHIBITS

Exhibits will be arranged as not to obstruct the general view nor hide the exhibits of others. A plan for specially built displays, not in accordance with Expo regulations, must be submitted to AASP/NJ and the Meadowlands Exposition Center (hereafter referred to as "MEC") at least sixty (60) days before the start of the Expo. AASP/NJ and MEC will attempt to accommodate exhibitor's request for a specially built display, but MEC retains sole discretion whether to permit a specially built display.

Set-Up

March 8, 2012: 8am - 5pm: Large Equipment (includes heavy material)

March 9, 2012: 8am - 4pm: Small Equipment (hand carried/dollied items for smaller displays)

Show Hours

Friday, March 9: 5pm - 10pm

Saturday, March 10: 10am - 5pm

Sunday, March 11: 10am - 3pm

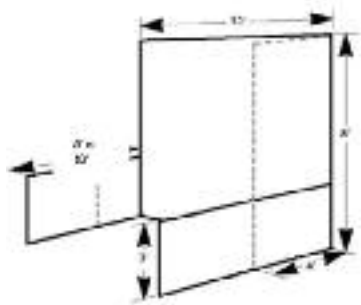
Move-Out

March 11: 3pm - 6pm

*Subject to Change

Booth Space

Booth includes the following exhibit equipment: 8' high back drape wall, 30" high side rail, 6" x 32" ID sign.



Standard Booth Exhibits

Unless express written permission to the contrary is secured from AASP/NJ in advance, regular and specialty built backwalls, including signs, may not exceed an overall height of 8' and must be free-standing. Low side dividers between exhibits should not exceed 36" in height. If a high divider is desired, it shall not exceed 8' in height or extend from the backwall more than 4'. See drawing.

Corner Location

Must be a minimum of 2 booth units. Does not include any backwalls. Corner space exhibit must not exceed height as established by AASP/NJ and MEC. All corner exhibitors must submit renderings with dimensions to AASP/NJ / MEC for approval 60 days before the Expo.

Assignment and Relocation of Exhibits

AASP/NJ reserves the right to make the final determination of all space assignments in the best interest of the exposition. AASP/NJ may alter the location of exhibit spaces, at its sole discretion in the best interest of the exposition.

Operation

Exhibitor will keep exhibit(s) open and staffed at all times during the Expo hours. MEC reserves the right to restrict exhibit to a minimum noise level and to suitable methods of operation and display of materials. If for any reason AASP/NJ deems an exhibit or its contents objectionable, the exhibit will be subject to removal. This reservation includes persons, things, conduct, printed matter, or any items that AASP/NJ considers objectionable to the Expo's well being. In the event an eviction or restriction is enforced, AASP/NJ will not be liable for refunding rental fees or funds for exhibit equipment rental. Exhibitor agrees that AASP/NJ may substitute the actual space assigned to exhibitor if necessary.

Installation and Dismantling

Information on installation and dismantling of exhibits will be sent to the Exhibitor. Exhibitor agrees to abide by the schedule for set-up and teardown as outlined above. Exhibitor shall be liable for monetary damages caused to MEC as result of its delay. No exhibitor shall remove any part of its booth's display until the Expo is officially closed. Exhibitors shall be responsible for any expenses incurred by MEC caused by their delay in removing its equipment. Exhibitors must not injure or deface property, including but not limited to, the property of MEC, AASP/NJ and other exhibitors. Should exhibitor cause any property damage, the exhibitor will be solely liable to the damaged party.

Unoccupied Space

AASP/NJ and MEC reserve the right, should any exhibitors' space remain unoccupied on the opening day of the Expo, or should any space be forfeited for any other reason, to re-rent said space to any other exhibitor, or use said space in any other manner. This clause shall not be construed as affecting the obligation of the exhibitor to pay the full amount specified in its invoice for space rental.

4. FIRE, SAFETY AND HEALTH REGULATIONS

Exhibitor agrees to comply with local, city and state laws, ordinances and regulations and the regulations of the owner of the Exhibit Hall and/or AASP/NJ covering fire, safety, health and all other matters. All exhibit equipment and materials will be reasonably located within the booth and protected by safety guards and devices where necessary. Only fireproof materials should be used in displays and all necessary fire precautions must be taken by the exhibitor.

5. LABOR

Local unions make rules and regulations for union labor and these regulations may be changed at any time. Where union labor is required because of building or contractor requirements, exhibitor agrees

to comply with the union rules and regulations.

6. SUBLETTING OF SPACE

The exhibitor shall not assign, sublet, or apportion the whole or any part of the space assigned, or have representatives, equipment, or materials from firms other than his own in the exhibit space without prior written consent of AASP/NJ.

7. SERVICE CONTRACTORS

When a contractor has been designated by MEC to perform services for exhibitors such as rental of furniture, erection of exhibits, electrical work, plumbing, labor, or any other service, no exhibitor or representative shall contract for such services with other than the said official contractor unless permission has been secured in writing in advance from MEC.

8. LIABILITY EXCLUSION

MEC will employ guards and will take reasonable precaution to safeguard the exhibitor's property. However, neither AASP/NJ nor MEC will be liable for loss or damage to the property of the exhibitor or his representatives or employees from theft, fire, accident or any other cause beyond its control. Exhibitor agrees to protect, save and hold the AASP/NJ, the Mayor and City Council of Secaucus, NJ and the Meadowlands Exposition Center and all agents and employees thereof (hereinafter collectively called Indemnities), forever harmless for any damages or charges imposed for violations of any law or ordinance, whether occasioned by the negligence of the exhibitors or those holding under the exhibitor, and save, and hold harmless the Indemnities against and from any and all losses, costs, damage, from or out of or by reason of any accident or bodily injury or other occurrence to any person or persons, including the exhibitor, its agents, employees, and business invitees which arises from or out of or by reason of said exhibitor's occupancy and use of the exhibition premises, the hotel, or any part thereof.

9. MANDATORY INSURANCE

Exhibitors shall carry and maintain during the period of the Expo, including set-up and teardown days, and at his sole cost and expense, personal injury and property damage coverage under a policy of general public liability insurance. The policy must have limits of at least \$1,000,000 combined single limit for bodily injury and property damage, and name AASP/NJ as an additional insured. Exhibitors must furnish a copy of its Certificate of Insurance meeting the above stated requirements to the Meadowlands Exposition Center at 355 Plaza Drive, Secaucus, NJ 07094 by March 1, 2012. If a Certificate of Insurance is not provided by the above-mentioned deadline, exhibitor will forfeit its rental payment(s) and not be allowed to exhibit at the Expo. Exhibitor warrants and represents that by signing this Agreement it will comply with the insurance requirements stated in this Paragraph.

10. UTILITIES

MEC shall use reasonable care to have all power services installed in time for the opening of the Expo. Proper and reasonable care shall also be taken to prevent the interruption of power services during the exhibition. However, MEC shall not be held responsible for late installation or interruption of any services that may occur.

11. CANCELLATION / POSTPONEMENT

If AASP/NJ is prevented from holding the Expo, due to circumstances beyond its control, including, but not limited to strike, civil disobedience, and/or acts of God, AASP/NJ shall have the sole and absolute right to cancel or postpone the Expo. If the Expo is canceled, AASP/NJ will refund to the exhibitor the amount of the rental paid by him, less a proportionate share of the Expo expenses, and if the exhibitor made no rental payment, he nevertheless shall be obligated to pay his proportionate share of such expenses. If the Expo is postponed, the exhibitor's obligations will remain the same under this Agreement as if the Expo was held as scheduled. Whether an Expo is canceled or postponed, AASP/NJ shall have no further obligation or liability to the exhibitor. In addition, AASP/NJ reserves the right to terminate this contract at any time prior to the Expo. If this contract is terminated, AASP/NJ will refund the amount paid by the exhibitor less any expenses incurred by AASP/NJ in the termination.

12. RULES AND REGULATIONS

AASP/NJ shall have full power in the interpretation and enforcement of all rules contained herein. AASP/NJ may make such further rules and regulations, as it shall consider appropriate for the proper conduct of the Expo.

13. CHOICE OF LAW, JURISDICTION AND ATTORNEY'S FEES

The validity, interpretation and performance of this Agreement shall be governed by and construed in accordance with the laws of the State of New Jersey. Every dispute concerning the interpretation, effect of breach of this Agreement shall be resolved in the Superior Court of New Jersey, County of Hudson. To the maximum extent permitted by law, each party agrees to personal jurisdiction, subject matter jurisdiction and venue of such Court. In any action upon this Agreement, the prevailing party shall be entitled to reasonable attorney's fees and cost, as determined by the Court.

14. TAXES AND LICENSES

Exhibitor shall be responsible for obtaining any licenses, permits, or approvals required under local or state law applicable to their activity at the Expo. Exhibitor shall be responsible for obtaining tax identification numbers and paying all taxes, license fees or other charges that shall become due to any government authority in connection with their activities at the Expo.

15. PHOTOGRAPHY/VIDEO/RECORDING/LIGHTING ON EXPO FLOOR

No exhibit, performance or event presented at the Exposition shall be photographed, videotaped, broadcast or recorded for commercial use, sale or distribution of any kind without the express written consent from management of the Expo. Exhibitors/Vendors shall not photograph or videotape the exhibit/presentation or product of another Exhibitor/Vendor. The Lighting of any fluorescent bulbs (UV emitting or not) is strictly prohibited on the Expo floor. This includes bulbs to be lit for demonstration purposes (standard booth lighting is permitted).

16. SMOKING

The Expo is a non-smoking conference. Smoking is only permitted in areas outside the Expo as designated by the Expo Hotel/Facility.