

Greetings from...

NORTHEAST 2023

AASP/NJ's NORTHEAST Automotive Services Show • March 17-19
Meadowlands Exposition Center • 355 Plaza Drive, Secaucus, NJ
www.aaspnjnortheast.com

NORTHEAST

AASP/NJ's NORTHEAST Automotive Services Show at the Meadowlands is your one-stop event for education, information and the industry's greatest exhibitors in the country's most densely populated region!



WIN \$5,000 IN PRIZES WITH THE RETURN OF **NORTHEAST DOLLARS!**

NORTHEAST DOLLARS

will be awarded throughout the weekend to 10 randomly-selected winners to spend \$500 toward any purchase at the show!

*Winner must be present to claim

- Over 60,000+ sq. ft. of the industry's latest technology
- Over 300 booths and 100 exhibitors!
- Exclusive NORTHEAST educational slate covering:**
 - ADAS Procedures: Getting Paid For What's Needed
 - Overcoming Insurer Objections to Payment for Needed Repair Procedures
 - SCRS Blend Study Results: What's Next?
 - Bulletproof Negotiation Tactics
 - Proper Pre-Repair Planning
 - When an ADAS Calibration Fails
 - Supercharge your Business & Attract the Best Employees!
 - PANEL DISCUSSION: Slaying the Dragon: Manageable Actions for Shop Success
 - Be Extraordinary! Featuring MIKE ANDERSON
 - PANEL DISCUSSION: What Does it Take to Be a Shop of the Future?
 - EV Intake Process and High Voltage Battery Handling
 - Own Your Calibrations
 - Inside the Appraisal Clause
- **AND MUCH MORE!**

**Schedule subject to change

NORTHEAST 2023 is brought to you by AASP/NJ with support from the following generous sponsors:

Platinum Show Sponsor



Education Sponsor



Lanyard Sponsors



Silver Show Sponsor

CALLING ALL REPAIRERS:
Show us what you've got to win cash and prizes!
Be part of our First Annual

Bodywork Bowl
Collision Repair Skills Competition!

Painting • Welding • Estimating

FREE ADMISSION WITH THIS FLYER!

AASP/NJ's NORTHEAST 2023 Automotive Services Show at the Meadowlands

Friday, March 17: 5pm-10pm

Saturday, March 18: 10am-5pm

Sunday, March 19: 10am-3pm

www.aaspnjnortheast.com



Online FREE pre-registration for NORTHEAST is open!

Scan this QR code for easy access.

FOLLOW US @AASP/NORTHEAST



#NORTHEAST2023

BOOK YOUR ROOM TODAY and mention NORTHEAST for a special show rate!



(201) 422-9480



(201) 617-8888



(201) 381-3000



(201) 223-9901